Date: 06.12.2017

Tender No.CHO(HR)/Manpower/ 29/16/2015

Pre-Bid Meeting held on 05.12.2017

As per the clause No. 10 and 12(i) of the Tender document, a pre-bid meeting was held on 05.12.2017 at 3.00 PM at the 1st Floor Conference Room of SPMCIL Corporate Office. Representatives of the following prospective bidders were present:

- i. JPS Associates(P) Ltd.
- ii. Deloitte, Gurgaon (DTTILLP)
- iii. KPMG, Gurgaon

Representatives from Willis tower Watson joined late but their queries were also taken .

- 2. Sh. Sanjai Maheshwari, Addl. General Manager (F&A), Sh. B. J. Gupta, Addl. General Manager (HR) convened the Meeting and replied to the queries of the representatives. Ms. Inderdeep Kaur, Asstt. Manager (HR) was also present in the Meeting.
- Following queries raised during the pre-bid meeting are being clarified below:

C No.	Query	Clarification
S.No.	It has been mentioned in the Scope of work in Manpower Planning point No. "iii To analyse the executive strength department wise in comparison with the strength present in comparable PSUs (comparison with atleast two PSUs to be worked out)" Clarification was sought regarding definition of comparable PSUs	Comparable PSU refer to Mini- ratna Category-I PSU in manufacturing sector
2	Additional information regarding numbers of employees at each level	The details are annexed as Annexure A, B and C
3	It has been mentioned in the Eligibility criteria for the firm that "The Consultancy Company/ Firm should have at least 10 years of experience (year ending as on 31.03.2017) of undertaking similar assignments for Government departments/PSUs/Autonomous bodies related to manpower planning/ review of organization structure/ preparation of strategic training plan." Whether the experience refers to experience with Government/PSU/Autonomous bodies in India alone or the experience in Overseas Region can be considered.	Only the experience in Government departments/PSUs/Autonomous bodies in the context of India will be considered for the purpose of determining Eligibility and for Evaluation

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4. There is no amendment in the Tender document only additional information is being provided which is annexed as Annexure- A, B and C.

Shri B.J. Gupta

Addl. General Manager (HR)

6/12/17

Sanjai Maheshwari Addl. General Manager (F&A)

					Anne	5 al 9 2099 13 2213 49 1152 62 1216 4 7 00 21 424 3 00 801 1 258 1263 5 64 0 71 0 664 56 9920		
	Manpow	er Data a	as on 30.0	9.2017				
NAME OF TH	E UNIT	1	2	3	4	5		
ISP, SPM Nashik Emplo CNP, SPM Nashik Emplo CNP, SPM Nashik Emplo Go Opt SPM SPM Emplo SPM Em		Executives	Supervisors	Workmen	Total			
	SPMCIL Employees	44	220	1835	2099	2099		
Nasilik	Govt.	0	0	0	0	2000		
	Optees SPMCIL	54	325	1834	2213			
Nashik	Employees Govt.	0	0	0	0	2213		
	Optees SPMCIL	81	191	877	1149			
	Govt.	0	0	3	3	2099 0 213 2213 0 149 1152 3 162 1216 54 227 417 190 421 3 800 1 1 258 1263 5 264 0 71 71 0 9664 256 9926		
DND	Optees SPMCIL	34	120	1008	1162	1016		
	Govt.	0	5	49	54	1216		
CDD	Optees SPMCIL	20	29	178	227	447		
	Govt. Optees	0	6	184	190	41/		
IGM.	SPMCIL Employees	24	38	359	421	424		
	Govt. Optees	0	0 3 3			727		
IGM,	SPMCIL Employees	22	40	738	800	801		
	Govt. Optees	0	0	1	1	501		
IGM,	SPMCIL Employees	23	46	1189	1258	1263		
Kolkata	Govt. Optees	0	0	5	5	1203		
	SPMCIL Employees	16	20	228	264	5 2099 2213 1152 1216 417 424 801 1263		
	Govt. Optees	0	0	0	0	204		
	SPMCIL Employees	38	12	21	71	71		
	Govt. Optees	0	0	0	0	/-		
TOTAL	SPMCIL Employees	356	1041	8267	9664			
	Govt. Optees	0	11	245	256	9920		
Total Employee		356	1052	8512	9920			

TOTAL NUMBER OF EXECUTIVES (Levelwise)
OF ALL NINE UNITS & CORPORATE OFFICE
as on 30.09.2017

Amexure -B

Till Sold

10		-		=	-	=		<	Cluster
TOTAL	E-1	E-2	E-3	E-4	E-5	E-6	E-7	E-8	Level
44	4	21	13	2	2	1	0	<u> </u>	ISP
54	8	25	14	ယ	2	1	0	1	CNP
34	5	15	10	0	1	_	_	1	BNP
20	2	14	ω	0	0	0	0	_	SPP
81	37	26	11	ω	_	2	0	_	SPM
24	ω	9	9		_	0	0	_	IGMH
22	ω	7	σ		2	0	0	_	IGMM
23	0	9	0	0	0	0		1	IGMK
16	ω	6	5		0	0	0		IGMN
38	4	10	14	ω	2	1	4	0	Corp. Off.
356	75	142	93	14	11	6	6	9	TOTA



TOTAL NUMBER OF SUPERVISORS & WORKMAN
SPINCIL
30.09.2017

					6	U	4 1	·) N) _			7	6	Ch	4	ω	2	1			2	_			N	_	S. No.	
Supervisors Supervisors		TOTAL	Workmen	Workmen	Workmen	vvorkmen	workmen	Workmen	Industrial Workmen	TOTAL	Staff	Staff	Staff	Stan	Staff	Staff	Staff	Staff(working in Offices, Hospital, Dispensary, Estate	TOTAL	Supervisors (Non-Unionized) (Excluding Staff working in Offices, Hospital, Dispensary, Estate)	Supervisors (Non-Unionized) (Excluding Staff working in Offices, Hospital, Dispensary, Estate)	Supervisors(Non-Unionized)	TOTAL	Supervisors (Unionized) (Excluding Staff working in Offices, Hospital, Dispensary, Estate)	Supervisors (Unionized) (Excluding Staff working in Offices, Hospital, Dispensary, Estate)	Level	Supervisors(Unionized)		
	5-2	S-1			W-1	W-2	W-3	W-4	W-5	W-6				N 198 M								S-1	S-2			<u>.</u>	S-2		
TOTAL					1800	1900	2000	2400	2800	4200			1800	1900	2000	2400	2800	4200	4600			12300-25400	14500-32600			4200	4600	Grade Pay	
220	69	151		1659	71	159	34	896	348	151		237	104	CO	9	30	25	41	20		27	22	ڻ ن		132	88	44	ISP	
325	96	229		1789	111	121	441	763	268	85		45	14	C I	4	16	6	0	0		58	48	10		267	181	866	CNP	
125	45	80		1020	270	292	w	244	123	88		52	10	0	23	ω		7	00		58	42	16		52	<u> </u>	21	BNP	
35	9	26		321	45	97	48	68	41	22		50	25	2	ω	10	1	0	ω		10	9	_		16	1 1	ر ح	SPP	
191	15	176		811	186	105	62	308	144	6		91	9	13	9	23	15	16	o		114	114	0		55	46	9	SPM	
38	2	36		329	24	22	54	28	169	32		46		ω		23	5	12			13	13	0		12	1	_	IGM-Hyd	
46	G	41		1057	38	221	355	266	127	50		151	38	30	20	44	5	14	0		15	14	_		17	13	4	IGM-Kol	
40	15	25		610	51	4	176	280	77	22		129	41	21	20	38	9	0	0		18	11	7		22	14	ω.	IGM-Mum	
20	4	16		196	40	50	26	52	20	8	00	38	_	8	51	11	7	5	_		6	Oi	_		8	o	2	IGM-Noida	
12	5	7		0	0	0	0	0	0	0	1.7	21	0	0	ω	10	00	0	0		12	7	ڻ ن		0	0	0	Corp. Off.	
1052	265	787		7792	836	1071	1199	2905	1317	464	000	280	243	90	97	208	82	101	39		331	285	46		58	40	180	Total	

